

EXHIBIT 1E

ALFA LIFE DATA CONVERSION TASKS FOR CFO POLICIES ONLY (as of 2/20/2002)

PROJECT PHASE	TASK ID	RELATED TRAILER/ FILE/TABLE	SYSTEM	TASK DESCRIPTION	PERSON DAYS	PHASE TOTAL
CODING	10	CVGC	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	11	PHST	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	12	AMEX	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	13	BNDV	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	14	TAMH	Ingenium	Code / unit test program to convert the data into this table.	3	
CODING	15	CFLW	Ingenium	Code / unit test program to convert the data into this table.	16	
CODING	16	CFCO	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	17	CFAG	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	18	SDEP	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	19	UH	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	20	UHCO	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	21	PGAL	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	22	CLI	Ingenium	Code / unit test program to convert the data into this table.	6	
CODING	23	CLIA	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	24	CLIB	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	25	CLNM	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	26	AGTC	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	27	LABR	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	28	MIBT	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	29	REQT	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	30	CC	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	31	ACTX	Ingenium	Code / unit test program to convert the data into this table.	3	
CODING	32	BNKA	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	33	BNKB	Ingenium	Code / unit test program to convert the data into this table.	2	
CODING	34	CHTX	Ingenium	Code / unit test program to convert the data into this table.	3	
CODING	35	RI	Ingenium	Code / unit test program to convert the data into this table.	4	
CODING	36	RT	Ingenium	Code / unit test program to convert the data into this table.	4	
CODING	37	MD	Ingenium	Code / unit test program to convert the data into this table.	2	107
TESTING	1	n/a	Ingenium	Create cross edit programs for testing.	30	
TESTING	2	n/a	Ingenium	Run cross edit programs.	20	
TESTING	3	n/a	Ingenium	Resolve any issues discovered by cross edit programs.	40	
TESTING	4	n/a	Ingenium	Load database(s) for User Testing.	20	
TESTING	5	n/a	Ingenium	Resolve any issues discovered in User Testing.	20	130
PRE-PROD	1	n/a	n/a	Optimize conversion routines.	8	
PRE-PROD	2	n/a	n/a	Run full conversion to test space, time.	10	
PRE-PROD	3	n/a	n/a	Plan and prepare for cut-over weekend for conversion.	16	34
CONV	1	n/a	n/a	Perform data conversion.	20	
CONV	2	n/a	n/a	Verify conversion tasks have all been completed.	10	
CONV	3	n/a	n/a	Resolve any post-conversion problems.	20	50
TOTALS					723	723

ADVANTAGE 000114

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ALFA INGENIUM 6.3 TABLES DISK SPACE ANALYSIS
(as of 2/25/2002)

ID	FUNCTIONAL AREA	TABLE ID	TABLE DESCRIPTION	PRIMARY KEY FIELDS	INGENIUM TOTAL LENGTH	QUESTIONS / COMMENTS	SOURCE FILE OR CREDITALIER	NUMBER OF SOURCE RECS	INGENIUM TOTAL COUNT	TOTAL EST. INGENIUM COUNT
1	Policy/Coverage	POL	Base Policy Information	Company ID Policy ID	1372	Conversion will come from several sources. It will come from CFO master, cancer master, as400, a PC system (DEFERRED ANN), and a spread sheet. This table contains the base policy information for the health and annuity policies. Pending invoice and terminated.	CHGNST EXTLFE ADDDEP YTDFO CHGNST EXTLFE ADDDEP NMAADR EIF-BASE ULF-BASE AHMAST CANFILE LFSURR LFRNGR Def Annuities LFRMST CANAPEXT	200,110 22,302 28,702 25,713 330,778 232,405 145,417 25,173 3,584,059 5,616 5,938 1,041 73,149 75,703	620,519	851,489,264
2	Policy/Coverage	POLC	Policy Client Information	Company ID Policy ID Relationship Type Client ID	96		LFASSNE LPADCLT Group Life	2,440 1,070,898 2,414	1,075,752	103,272,192
3	Policy/Coverage	POLL	Policy Loan Information	Company ID Policy ID Policy Loan ID	136	Only the loans on active policies will be converted since loan information information on terminated cases is unreliable.	LONLEN	15,303	15,303	2,061,208
4	Policy/Coverage	LHST	Policy Loan History Information	Company ID Policy ID Loan ID Loan Effective Date Loan Sequence Number	92		LONLEN	15,303	15,303	1,407,876
5	Policy/Coverage	POLN	Policy Notify Information	Company ID Policy ID Notify Date Sequence Number	80	This table contains policy notify information. Policy notify records are stored by date. Assumption that conversion is 1 for 1.	CHGNST	254,707	254,707	20,376,560
6	Policy/Coverage	POLT	Policy Tax Information	Company ID Policy ID	444	This table contains policy tax related information. One record for each policy is stored on this table. There are several tax related fields in the POLT table. Do we think that any of these fields need to be populated upon conversion? Yes Assumption that conversion is 1 for one at the policy level	LFSURR others?	5,616	5,616	2,493,504
7	Policy/Coverage	POLW	Policy Writing Agents	Company ID Policy ID Agent ID	75	Use Agent Interest Trailer - this is for production credit.	AGTINT	530,612	530,612	38,795,900
8	Policy/Coverage	CVG	Base Coverage Information	Company ID Policy ID Coverage Number	1,002	Assumption conversion is 1 for 1.	EXTLFE TRMREN SUBREN Cann History AHMAST CANFILE Deferred Annuities LFRNGR LPNBCOV Def Annuities LFSURR	43,338 71,128 426,334 110,029 10,381 2,548 1,041 5,938 109,355 1,041 5,616	671,103	672,445,206

ALFA INGENIUM 6.3 TABLES DISK SPACE ANALYSIS
(as of 2/25/2002)

ID	FUNCTIONAL AREA	TABLE ID	TABLE DESCRIPTION	PRIMARY KEY FIELDS	INDEXTOTAL LENGTH	QUESTIONS/COMMENTS	SOURCE FILE OR OBJECT	NUMBER OF SOURCE RECS	INDEXTOTAL COUNT	TOTAL INDEXTOTAL COUNT
9	Policy/Coverage	CVGA	Coverage Agent Information	Company ID Policy ID Coverage Number Agent ID	111	This table contains the compensation Agent information for a specific Coverage. Assumption that conversion is 1 for 1 and includes both active and terminated records.	ACTINT Active ACTINT - Term	215,362 315,260	530,612	56,897,932
10	Policy/Coverage	CVGC	Coverage Client Information	Company ID Policy ID Coverage Number Client Relationship Type Client ID	78	This table contains Client information that is related to a specific Coverage.	LPADCLT Group Life	1,070,896 2,414	1,073,312	63,718,336
11	Policy/Coverage	PHST	Policy/Coverage Change History	Company ID Policy ID Effective Date Sequence Number	128	EIF-FUND-TRALER VSAM 2,666,093 EIF-FUND-TRALER SEQ 10309075 EIF-FILE-MAINT-TRALER VSAM 30992 EIF-FILE-MAINT-TRALER SEQ 70747 INVESTMENT-TR-TRALER VSAM 170376 INVESTMENT-TR-TRALER SEQ 472500 LAPSE-PROC-TRALER VSAM 48015 LAPSE-PROC-TRALER SEQ 5654 BUCKET-TRALER VSAM 185426 BUCKET-TRALER SEQ 347546 VERSARY-TRLR VSAM 166640 VERSARY-TRLR SEQ 4517139 FILE-MAINT-TRLR VSAM 30279 FILE-MAINT-TRLR SEQ 61557 CHG-DBO-REC VSAM 3994 CHG-DBO-REC SEQ 7813 CHG-WMD-REC VSAM 3871 CHG-WMD-REC SEQ 15214 PREM-PAY-TRLR VSAM 976727 PREM-PAY-TRLR SEQ 3047969 LCAN-TRLR VSAM 16533 UPL-LOAN-TRLR SEQ 30631 UPL-FUND-WITHDRAW-TRLR VSAM 622 UPL-FUND-WITHDRAW-TRLR SEQ 1079 UPL-LAPSE-PROC-TRLR VSAM 37569 UPL-LAPSE-PROC-TRLR SEQ 203 UPL-CONVERT-PROC-TRLR VSAM 18124 UPL-CONVERT-PROC-TRLR SEQ 107510 UPL-REINSTATEMENT-TRLR 216 UPL-REINSTATEMENT-TRLR 154	2,666,093 10,309,075 30,992 7,0747 170,376 472,500 48,015 5,654 185,426 347,546 1,666,640 4,517,139 30,279 61,557 3,994 7,813 3,871 15,214 976,727 3,047,969 16,533 30,631 622 1,079 37,569 203 18,124 107,510 216 154	EIF-BASE UPL-BASE	24,810,287	3,183,396,736
12	Policy/Coverage	AMEX	Amendments/Exclusions Info	Company ID Policy ID Record Type Code Sequence Number	871		LPNRHOEND LPNRCHTAMD	122,498 59,757	182,235	198,744,105
13	Policy/Coverage	BNDV	Bonus/Dividend	Company ID Policy ID Coverage Number BonusDiv Type Code BonusDiv IDI Number BonusDiv Sequence #	103	1) This table contains dividend annual bonus and terminal bonus activity.	ADDDP I ADDDP II	42,926 42,926	42,926	4,421,378
14	Policy/Coverage	TAMH	TAMRA Tax Information (US)	Company ID Policy ID Effective Date	136	This table contains information used to support the U.S. Technical and Miscellaneous Revenue Act (TAMRA) and associated seven-pay processing requirements. Historical information is needed in order to do retroactive processing triggered by face decrease	LFITAMRA	198,099	198,099	26,941,464

ALFA INGENIUM 6.3 TABLES DISK SPACE ANALYSIS
(as of 2/25/2002)

ID	FUNCTIONAL AREA	TABLE ID	TABLE DESCRIPTION	PRIMARY KEY FIELDS	NUMBER TOTAL LENGTH	QUESTIONNAIRE COMMENTS	SOURCE FILE OR CREDIT TRAILER	NUMBER OF SOURCE RECORDS	NUMBER TOTAL COUNT	TOTAL RECORDS
15	Policy/Coverage	CFI-W	Cash Flow Detail Info	Company ID Policy ID Coverage Number Cash Flow Type Code Effective Date Sequence Number	538	EIF-FUND-TRAILER VSAM 2666093 EIF-FUND-TRAILER Seq 10309075 EIF-FILE-MAINT-TRAILER VSAM 30992 EIF-FILE-MAINT-TRAILER SEQ 10741 INVESTMENT-YR-TRAILER VSAM 170376 EIF-INVESTMENT-YR-TRAILER SEQ 472500 EIF-LAPSE-PROC-TRAILER VSAM 48015 EIF-LAPSE-PROC-TRAILER SEQ 5854 ULF-BUCKET-TRAILER VSAM 185426 ULF-BUCKET-TRAILER SEQ 347545 ULF-VERSARY-TRILR VSAM 1686640 VERSARY-TRILR SEQ 4517139 ULF-FILE-MAINT-TRILR VSAM 30279 FILE-MAINT-TRILR SEQ 61557 CHG-DBO-REC VSAM 3994 CHG-DBO-REC SEQ 7813 CHG-WMD-REC VSAM 3871 CHG-WMD-REC SEQ 15214 PREM-PAY-TRILR VSAM 976727 PREM-PAY-TRILR SEQ 3047959 ULF-LOAN-TRILR VSAM 16553 LOAN-TRILR SEQ 30631 Deferred Annuities Transactions 10390	LEIFL TRAILERS LFLUFL TRAILERS Del Annuities - transactions	2,666,093 10,309,075 30,992 70,747 472,500 48,015 5,654 185,426 347,545 1,686,640 4,517,139 30,279 61,557 3,994 7,813 3,871 15,214 976,727 3,047,959 16,553 30,631 10,390	24,716,200	13,236,771,800
16	Policy/Coverage	CF-CO	Cash Flow Coverage Info	Company ID Policy ID Coverage Number Cash Flow Type Code Effective Date Sequence Number Allocation Coverage #	98	See comments in CFI-W	LEIFL TRAILERS LFLUFL TRAILERS Del Annuities - transactions	24,666,282 1,041	24,667,323	24,113,97,654
17	Policy/Coverage	CF-AG	Agent Info for Flexible Premium Deposits	Company ID Policy ID Coverage Number Sequence Number	99	This table contains agent information applicable to flexible premium annuity deposit commissions. The agent information is defaulted from the FPA coverage information but can be overridden at the time of the deposit transaction.	Del Annuities - transactions VSAM ULF-VERSARY-TRILR SEQ	10,930 1,041 530,612	561,653	55,603,647
18	Policy/Coverage	UH	Universal Life Montersary Info	Company ID Policy ID Effective Date Number	176	This table contains Universal Life Montersary information which is used to control the unforredo process and provide inquiry on montersary processing information. One entry per universal life policy per month is stored on this table. ULF-VERSARY-TRILR VSAM 1686640 VERSARY-TRILR SEQ 4517139	ULF-VERSARY-TRILR VSAM ULF-VERSARY-TRILR SEQ	1,686,640 4,517,139	6,203,779	1,091,866,104
19	Policy/Coverage	UH-CO	Universal Life Montersary	Company ID Policy ID Effective Date Number Coverage Number	206	This table contains Universal Life Montersary coverage information. ULF-VERSARY-TRILR VSAM 1686640 VERSARY-TRILR SEQ 4517139 ULF-CHG-DBO-REC VSAM 3994 CHG-DBO-REC SEQ 7813 ULF-FUND-WITHDRAW-TRILR VSAM 622 ULF-FUND-WITHDRAW-TRILR SEQ 1079	ULF-VERSARY-TRILR VSAM ULF-VERSARY-TRILR SEQ ULF-CHG-DBO-REC VSAM ULF-CHG-DBO-REC SEQ ULF-FUND-WITHDRAW-TRILR VSAM ULF-FUND-WITHDRAW-TRILR SEQ	1,686,640 4,517,139 3,994 7,813 622 1,079	6,203,779	1,290,366,032

What about
ISB -
most interesting
proposition with a twist.

ALFA INGENIUM 6.3 TABLES DISK SPACE ANALYSIS
(as of 2/25/2002)

ID	FUNCTIONAL AREA	TABLE ID	TABLE DESCRIPTION	PRIMARY KEY FIELDS	INGENIUM TOTAL LENGTH	QUESTIONS / COMMENTS	SOURCE FILE OR CRO TRAILER	NUMBER OF SOURCE RECORDS	MEAN TOTAL COUNT	TOTAL LENGTH
20	Policy/Coverage	PRAL new table in 6.3	Policy Gain Allocation	7	50	1) This table contains principal and part transaction and carrying total amounts by association type for policies. Records are generated for each deposit, loan, partial surrender or full policy surrender transaction on a policy. Assumption is 1 for 1 until we have key details etc. for this table. Estimated Record length only in INGENIUM.	LFRRNGR	5,938	5,938	220,565,925
21	Client	CU	Base Client Information	Company ID Client ID	557	This table contains the base client information such as the client birth date, sex, employment and underlying details. LFASNE has no relevant information to map to this table. LPCLDGRPH will have field level moves to build the base client information. 3,684,059 active/3,876,148 inactive Note: Lines 15, 21, 51, 52 & 61 will be converted from CRO. Lines 11, 12, 13, 14, 16, 31, 41, 53 & 62 will be converted from the AS/400 client system. Note: The Line Data field is variable by Line type.	LFASNE LPCLCNTL LPCLDGRPH	2,440 396,025 351,260	396,025	220,565,925
22	Client	CUA	Client Address Information	Company ID Client ID Group Code Type Code Sequence Number	253	This table contains the client's postal address information. Address are divided into three types, primary, secondary and previous. Primary addresses are identified with a type of PRT. A client can only have one primary address record. Secondary address	LEASNE LPCLADDR LPCLDGRPH	2,440 368,565 351,260	371,005	93,664,265
23	Client	CLJB	Client Bank Account Info	Company ID Bank ID Bank Branch ID Bank Account ID Client ID	94	This table contains client bank account information for use in PAC Billing and in payout processing. Each entry represents a bank account attached to a client.	LFBNKFL NMAADR	4,744 7,560,207	7,564,951	711,105,394
24	Client	CLNM	Client Indiv Associations	Company ID Client ID Client Indiv Group Code Client Indiv Name Type CD Sequence Number	206	This table contains various names of individuals associated with client.	LFASNE LPADCLT	2,440 1,070,898	1,073,338	223,254,304
25	Client	AGTC	Agent / Client Relationship Info	Company ID Agent ID Relationship Type Code Client ID	63	1) This Ingenium table is used to indicate which agents are the mailing, regular and servicing agent for a client. It has nothing to do with commissionable agents, but is used mostly to designate a servicing agent if an insurance company needs an agent to con	AGTINI	530,612	530,612	36,081,616
26	Underwriting	LABR	Client Lab Results Information	Company ID Client ID Lab Test Date Lab Test ID Sequence Number	400	This table contains results from the lab tests that have been matched with a client.	LFNBDETRQ	119,594	119,594	47,837,600
27	Underwriting	MIIB	MIIB Response Information	Company ID Client ID Sequence Number	2096	1) This table contains the responses from MIIB after a search request was performed. Information populated to this table will be based on the MIIB header record. The detail will all have the assumption. There will never be more detail records than header records.	LFNBMIIB LFNBMIIBDET	281,273 122,384	281,273	589,248,208

ALFA INGENIUM 6.3 TABLES DISK SPACE ANALYSIS
(as of 2/25/2002)

ID	FUNCTIONAL AREA	TABLE ID	TABLE DESCRIPTION	PRIMARY KEY FIELDS	RECORD TOTAL LENGTH	QUESTIONS / COMMENTS	SOURCE FILE OR CATALOGER	NUMBER OF SOURCE RECORDS	INDEX TOTAL COUNT	TOTAL INDEX TOTAL COUNT
28	Underwriting	REQ1	Underwriting Requirements info	Company ID Policy / Client Code Policy / Client ID Requirement ID Sequence Number	164	This table contains details of requirements that have been requested or ordered at a client level for underwriting requirements or at a policy level for issue requirements. Note: The requirement status field is included in an alternate access path to allow searches for any outstanding requirements. Assumption is that the conversion will be a 1 for 1. However, the number may be smaller depending on how many requirements were requested at a client level at an underwriting requirements level or at a policy level for issue requirements.	LPBONREQ	268,691	268,691	44,065,324
29	Agency	CC	Commission Pattern Code info	Company ID Rate Table ID	96	1) This table contains one record for each commission pattern code used in the policy table if the plan is set up to use the rates on this table. Each agent receiving commission on a policy has a commission code generated or entered on that policy. This conversion should be a 1 for 1 conversion.	REINRATE	41,046	41,046	3,940,416
30	Accounting	ACTX	This table contains accounting entries for the current and prior accounting periods.	Company ID Account transaction part number Account Trans. Hist. ID Date and Time Stamp	267	accounting master - will need account number translation table to load - see hyperlan tables (ACTX, CMTX, INVTX) below holds 2 full years plus current year. (2 entries per print per policy) Convert some of this data to POLHY - probably 77 recs (no policy level commission data). Get recommendations from Socorp BA. Since the LPACMSTR is the master AC file the assumption is that LPACREF will be used to build the accounting description on the ACTX table. There will be a 1 for 1 conversion on the master file LPACMSTR only.	LPACMSTR LPACREF	12,873,181 12,000,000	12,873,181	3,437,139,327
31	Banking Information	BNKA	Bank Account Information	Company ID Bank ID Bank Branch ID Bank Account ID	136	conversion should be a 1 for 1.	LPBNKFL	4,744	4,744	645,184
32	Banking Information	BNKB	Bank Information Validation	Company ID Bank ID Bank Branch ID	328		LPBNKFL	4,744	4,744	1,556,032
33	Disbursements	CHTX	Print/Recordable checks requested	Company ID Check part number Check histc. ID Check TS	915	This table contains checks. It is used to reconcile any checks that are requested. See Policy Everidge and Socorp BA for these acct files. Check journal - outstanding paid voided	LPACCKUN	207,014	207,014	189,417,810
34	Group Processing	GR	Group Billing Information	Company ID Record Type Code Client ID Subsidiary Company ID Billing Effective Date Policy ID	197	1) Is there any test data in the CFO etc. system? Yes 2) Should any of test information be mechanically converted? Yes	LPCLCNTL	396,025	396,025	78,016,525
35	Reinsurance	RI	Reinsurance Information	Company ID Record Type Code Policy ID Coverage Number Receipt Sequence Number	354	This table contains reinsurance information for a particular coverage record. Nine reinsurance records are allowed for each coverage	LPREIN LPALLOW LPALWRT	11,465 795 839	13,059	4,622,886

ALFA INGENIUM 6.3 TABLES DISK SPACE ANALYSIS
(as of 2/25/2002)

ID	FUNCTIONAL AREA	TABLE ID	TABLE DESCRIPTION	PRIMARY KEY FIELDS	RECORDING TOTAL LENGTH	QUESTIONS/COMMENTS	SOURCE FILE OR CRO-TALKER	NUMBER OF SOURCE RECS	INDEL TOTAL COUNT	TOTAL LEN * WHEN TOT COUNT
36	Plan Setup	R1	Rate Load Info	Company ID Rate Table ID Rate Type Code Smoker Code Par Code Sex Code Sub Table 1 Code Sub Table 2 Code Sub Table 3 Code Sub Table 4 Code Current Location Code Death Benefit Option CD Pension Qualifier Code Joint Life Code Term of Deposit-Months Age Effective Date Duration	146	This table contains Rate entries which are used in conjunction with the Rate Header table (where pointers and indicators to this table are held). They contain rates that are used for various calculations throughout the system.	LFCSHVL LFPALOW LPMBPRMRT CFODVMV	8,567 755 312,581 2,960	325,233	47,466,538
37	Underwriting	0	New Ingestion File -bm001	TO BE DETERMINED	150	Medical Cost file. The record length is an assumption.	LPBMDFEE	2,935	2,935	440,250
38	Plan Setup	MD	MDX Actuarial Values Info	Company ID MDX ID MDX Age	53	MDX values for EIT - will need to convert - need CFO layout - DMX28 Mortality rates occurs a max of 120 times. Mechanically convert this data.	DMX28	5,400	5,400	286,200
116,923,068 29,091,703,206										



103 W. College Ave., Suite 702, Appleton, Wisconsin, U.S.A. 54911
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Schedule D

ADVANTAGE Consulting Group, Inc.

Richard E. Knutson
President
103 W. College Ave., Suite 702
Appleton, WI 54911

CLIENT: ALFA Life Insurance Corp.

William B. Harper, Jr.
Senior Vice President
Life and Loan Operations
2108 E. South Boulevard
Montgomery, AL 36191

FIXED PRICE AGREEMENT

Services to be Performed: Life & Health Insurance product/plan analysis services, including analysis, documentation and issue resolution.

Scope of Services: ALFA Life Insurance Corp. (ALFA) currently administers their life and health insurance contracts on various different systems (approximately 530,000 policies). These systems include a CFO based mainframe system, an Accident & Health policy mainframe system, a Cancer policy mainframe system, a Group Life policy mainframe system, a PC based Deferred Annuity system, AS400 systems, an LFPS system, rate tables, and an underwriting system, hereafter referred to as ALFA's systems. These policies will all be converted into the INGENIUM v6.3.1 software package.

Advantage Consulting Group, Inc. (ACG) will assist ALFA in the analysis and documentation of all of the different products and plans that are currently administered on ALFA's systems. In order to facilitate this analysis, ACG will supply a specific set of computer-based tools, called the Plan/Modification Analysis (PMA) tools. ALFA and ACG resources will jointly populate these tools with ALFA product/plan information.

At the conclusion of this project, ALFA will own a copy of the PMA tools. However, ALFA is prohibited from giving or reselling these tools to any outside parties. In addition, if ALFA is purchased by another organization, the purchasing organization or any affiliate of the purchasing organization may not use the PMA tools.

Since this agreement is not a software license, ACG will supply no warranty or ongoing support for the PMA tools after this project has been completed. If ALFA desires at a later date to obtain a more current version of the PMA tools, a separate agreement and additional fees would be necessary.



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Schedule D (Continued)

Scope of Services (cont.): In order to clearly define the exact tasks that ACG will be responsible for performing under this Schedule D agreement, the tasks are listed in the attached **ALFA LIFE PMA TOOLS TASKS** spreadsheet. If ALFA desires to have ACG perform any extra tasks outside of this spreadsheet, there would be additional fees invoiced over the agreed upon fixed price amount.

During the course of the project, if the Project End Date is changed to a date later than September 2, 2002, ACG reserves the right to invoice additional fees over the agreed upon fixed price amount. The nature and amount of these fees will be jointly determined if this occurs. ADVANTAGE will not have the right to charge additional fees over the agreed upon fixed price amount if the Project End Date is changed due to actions and/or inactions on the part of ADVANTAGE, and/or if the delay is due to causes beyond CLIENT'S reasonable control and without CLIENT'S fault, which could not have been foreseen, or if reasonably foreseen, could not have been prevented.

Project Beginning Date: March 1, 2002

Project End Date: July 1, 2002

Fixed Consulting Fees: \$63,936.00 U.S. dollars for the entire project, payable in two equal installments of \$31,968.00. The first installment is due at the beginning of the engagement and the last installment is due at the completion of the engagement. The payment of the installment amounts in U.S. dollars by ALFA is expected within 30 days of receipt of ACG's invoice.

Expense Amounts: All travel expenses incurred during the course of this project are included in the fixed price amount.

In addition, any software needed to connect to ALFA's computers will be supplied to ADVANTAGE at no cost.

ADVANTAGE Consulting Group, Inc.

CLIENT

By: Richard E. Knutson

By: William B. Harper, Jr.

Name: Richard E. Knutson

Name: William B. Harper, Jr.

Title: President

Title: Senior Vice President, Life and Loan Operations

Date: May 8, 2002
ALFA Schedule D

Date: May 8, 2002
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ALFA LIFE PMA TOOLS TASKS (as of 4/19/2002)

PROJECT PHASE	TASK ID	TASK DESCRIPTION	PERSON DAYS
PMA ANALYSIS	1	Run programs to analyze all distinct plans in CFO system.	5
PMA ANALYSIS	2	Add descriptive information about each plan code encountered.	10
PMA ANALYSIS	3	Group plan codes into products.	6
PMA ANALYSIS	4	Identify product features for each product by analyzing the plan file values.	40
PMA ANALYSIS	5	Identify product features for each product by analyzing policy contracts.	20
PMA ANALYSIS	6	Architect new Ingenium plan codes in tools.	10
PMA ANALYSIS	7	Map all CFO plan codes to Ingenium plan codes.	6
PMA ANALYSIS	8	Train ALFA personnel on PMA Tools.	10
TOTALS			107